



# Paychex PEO Channel Partner Incentive Program

## The Paychex PEO Channel Partner Incentive Program:

- Bonuses are paid above and beyond residual commissions
- Program runs June 2024 – May 2025
- Bonuses will be announced at the 2025 Channel Partner Summit and paid October 2025

2025 Rookie of the Year	Leaders Club	VIP Club
The highest revenue earning new <b>Channel Partner</b> who joined on/after June 2024 will receive a <b>\$5,000 cash bonus</b>	<b>FY25 Annualized Administrative Fees:</b> <b>\$125,000</b>  <b>Annual Cash Bonus:</b> <b>\$5,000</b>	<b>FY25 Annualized Administrative Fees:</b> <b>\$225,000</b>  <b>Annual Cash Bonus:</b> <b>\$10,000</b>
Elite Club		
<b>FY25 Annualized Administrative Fees:</b> <b>\$350,000</b>		
<b>Annual Bonus:</b> <b>All Elite Club Producers</b> will receive a <b>\$15,000 cash bonus</b>	<b>Second-highest Elite Club Producer</b> will receive a <b>\$17,500 cash bonus</b>	<b>Top Elite Club Producer</b> will receive a <b>\$20,000 cash bonus</b>
2025 Channel Partner Champion		
<b>FY25 Channel Partner</b> with the highest cumulative all-time revenue due to excellence in retention and partnership earns a <b>\$20,000 bonus**</b>		

\* Channel Partners will only be paid on the qualifying tier achieved on May 31, 2025.  
\*\* 2025 Channel Partner Champion will be paid \$20,000 cash bonus and qualifying tier achieved. Must have a minimum of \$300,000 administrative fees in FY25. Award calculated on annualized administrative fees billed, net of Channel Partner commissions.  
\*\*\* All incentives subject to change.